







Condé Nast Property

Once Met, Never Forgotten

With more than 40 years of experience at international real estate companies, Tim Garbett — the personable founder of *Garbett & Partners* — is hailed for his *intimate knowledge* of the Home Counties and dealings in Prime Central London, and for his *intuitive understanding* of client needs



ABOVE,
Tim Garbett.
CLOCKWISE
FROM BELOW,
six-bedroom house
with staff lodge
on a private road
in Blackhills,
Esher, £9.75m;
indoor horizon
pool in house in
St George's Hill
(below), £10.5m,
with landscaped
grounds

Im Garbett is the sort of agent par excellence you hear about before you meet. "He's the only agent who actually listened to what I wanted and found me the right house," says one client in Surrey. "He's always to the point with advice and instinctively knew what I wanted from a property better than I did." Some know Garbett as Mr Surrey; others as the go-to expert for superbly appointed residences in the plum postcodes of central London. All agree that it is rare to find someone so honest and well briefed on properties being sold openly or privately, and one so prepared to "roam" to seek out opportunities for his loyal following of high-net-worth clients.

This year has seen an exodus of people from London, keen to acquire magnificent homes with extensive outdoor space but maintain close proximity to the

capital for its restaurants, theatres and City business life. Garbett, with more than four decades of experience at renowned international agencies, has always been sought after by high-profile figures, celebrities and private offices to source and buy property assets in the "golden triangle" of Esher, Cobham and Weybridge.

"For more than 25 years I have been working with Tim on the purchase and sale of properties in and around St George's Hill and the surrounding area,' says a member of his large retained client base. "His knowledge of the market is not only current but historical as well, and covers most of the high-end property in the area."

To navigate the choppy waters of the post-Covid market, it is hugely reassuring to have the trusty counsel, Grade A address book and buckets of life experience that Tim Garbett brings to the business of residential sales and acquisition. What can be a stressful undertaking turns into a jolly experience as Garbett and his team put the client's journey forefront and oversee every detail to ensure a swift and smooth conclusion. People respect his nous and discretion: 25 years ago he sold a Grade II listed property in North Surrey Hills and recently the owner gave it back to him to sell. Who else?

A personalised approach finds creative solutions for client goals. Garbett recently found a plot on St George's Hill (an area he knows down to the last square footage available, complete with its planning possibilities) and from that, he created a chain with three different clients on adjacent plots, thus securing three deals from one. For further information, please visit garbett.partners



